













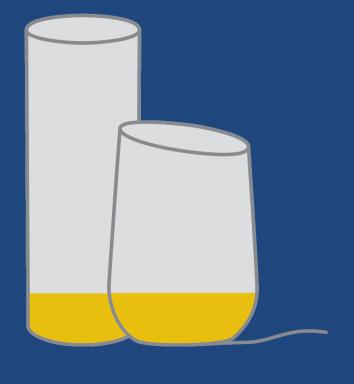
Methodology

- 1,010 person telephone survey
 - Adults age 18 and older
 - National study conducted 12/26/2017 12/30/2017
- 806 person online survey
 - Adults age 18 and older
 - National study conducted 11/17/2017 11/22/2017
 - All respondents reported owning an Amazon or Google Smart Speaker









16% of Americans 18+ own a Smart Speaker, or around 39 million people

Google Home is a trademark of Google Inc.

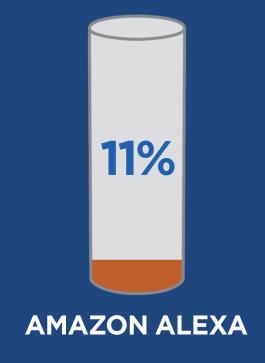


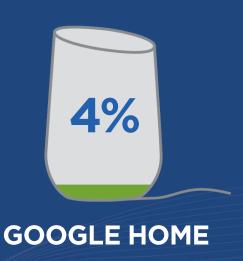




Smart Speaker Ownership

Total Population 18+





% owning Smart Speaker

Google Home Google Home is a trademark of Google Inc.















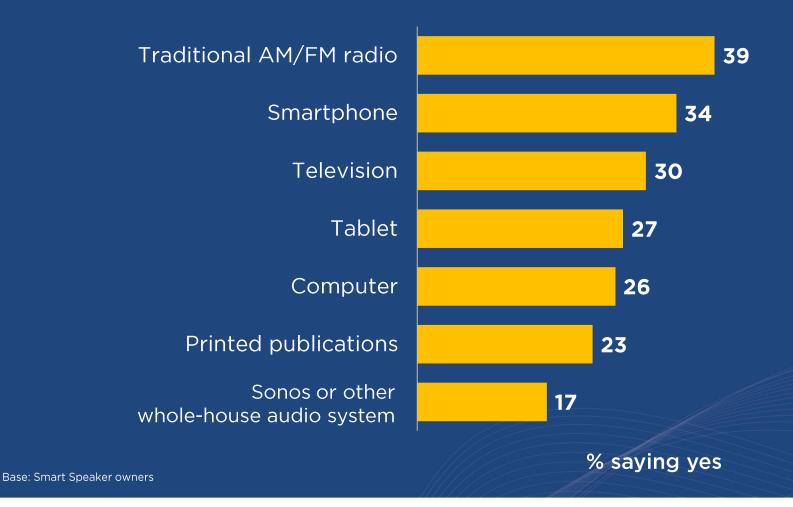
Smart Speakers are changing behaviors and forming new habits







Is the time you spend using your Smart Speaker replacing any time you used to spend with...?









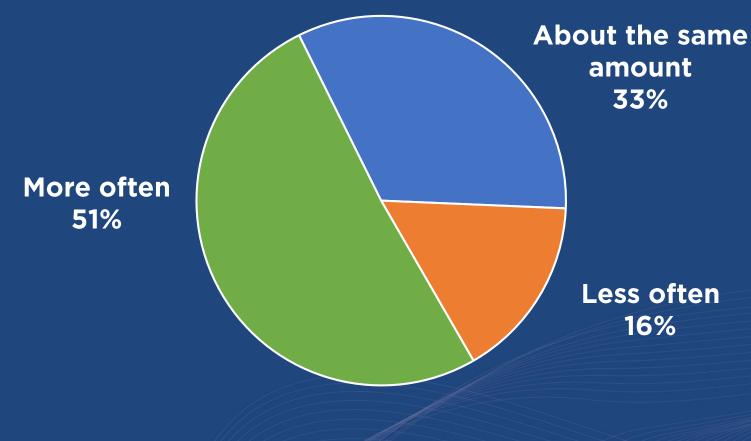








"Compared to the first month of owning a Smart Speaker, are you using it...?"



















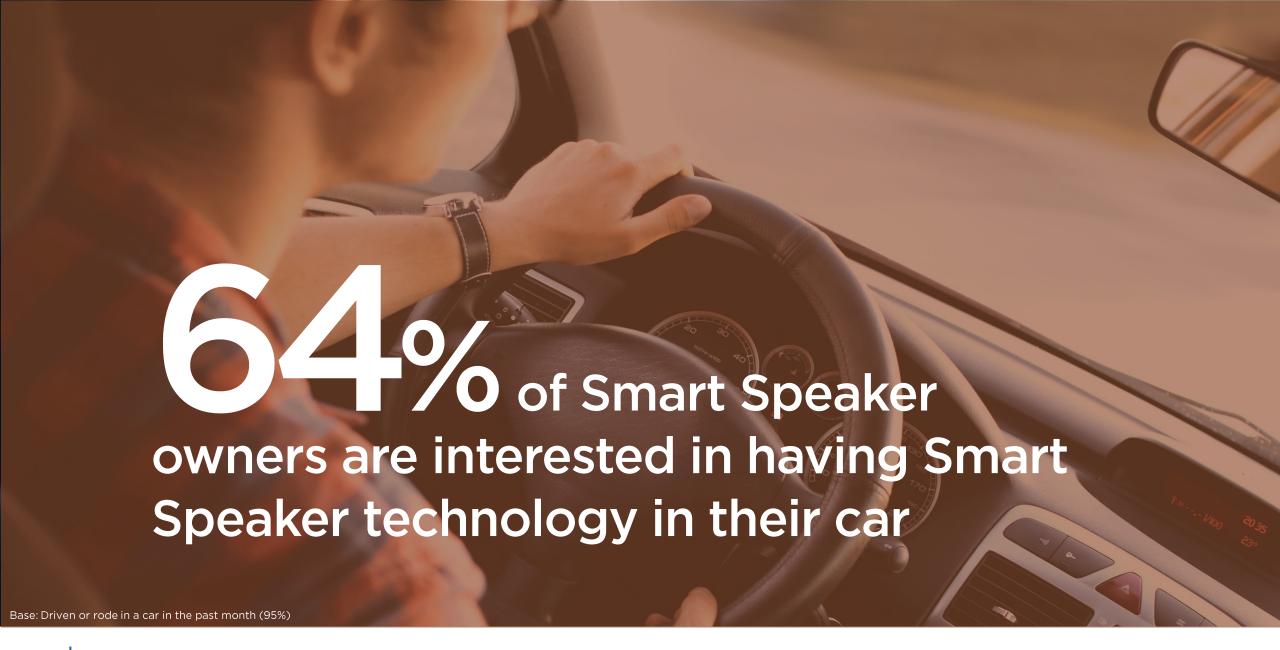
Top three (3) indexing activities by day part:

	5am - 9am	9am - 3pm	5pm - 7pm	7pm - 9pm	9pm – Midnight
#1	Traffic	Drop in to an Alexa device in home	Find restaurants/ businesses	Games	Control smart home devices
#2	Weather	Add to to-do list	Recipes/cooking requests	Send messages to other devices	Audiobooks
#3	News	Add to shopping list	Order food	Children stories	Timer/alarms







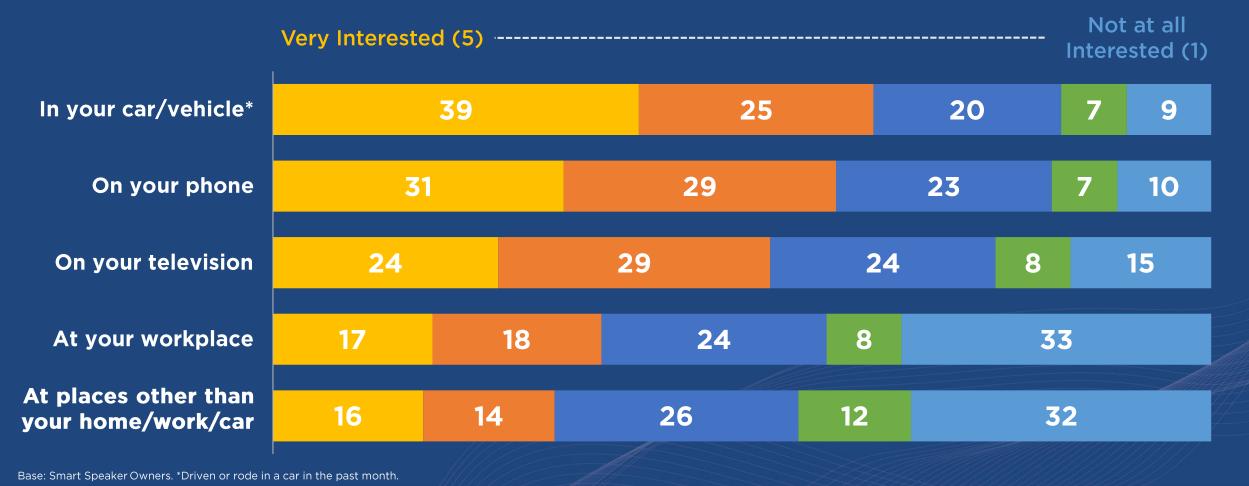








How interested would you be in having the Smart Speaker technology...?









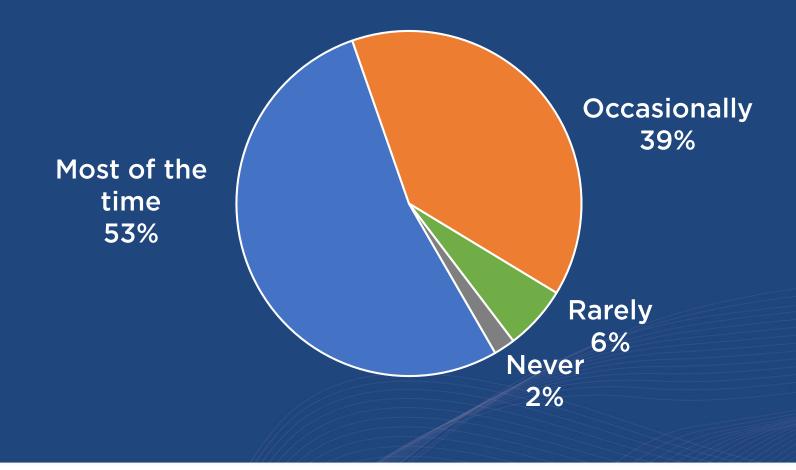
The Communal Experience







How often do you use the Smart Speaker with others in your household?





Base: Smart Speaker owners





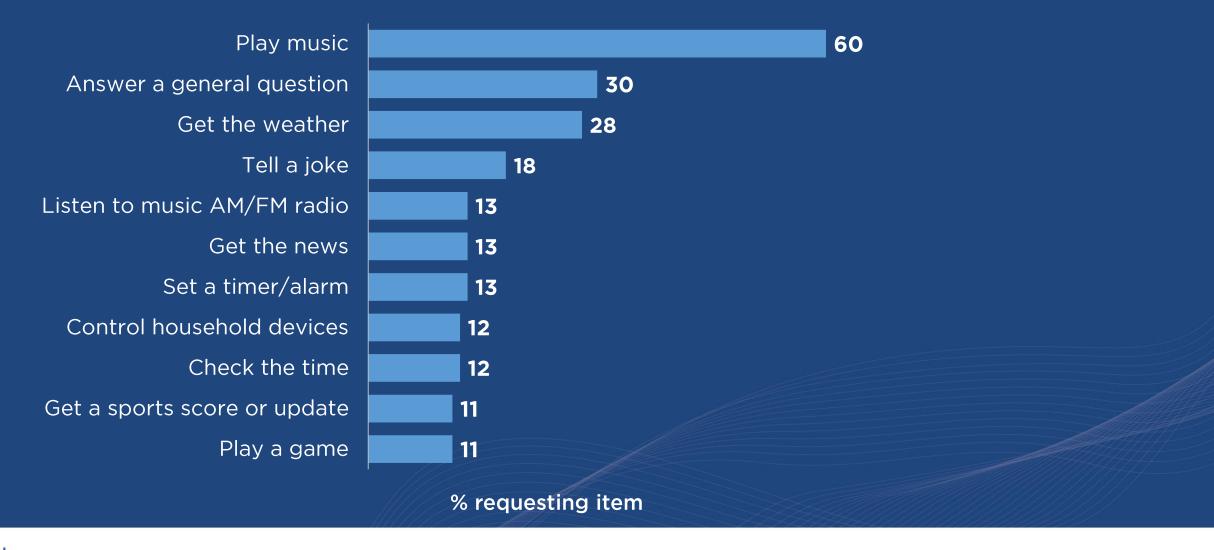








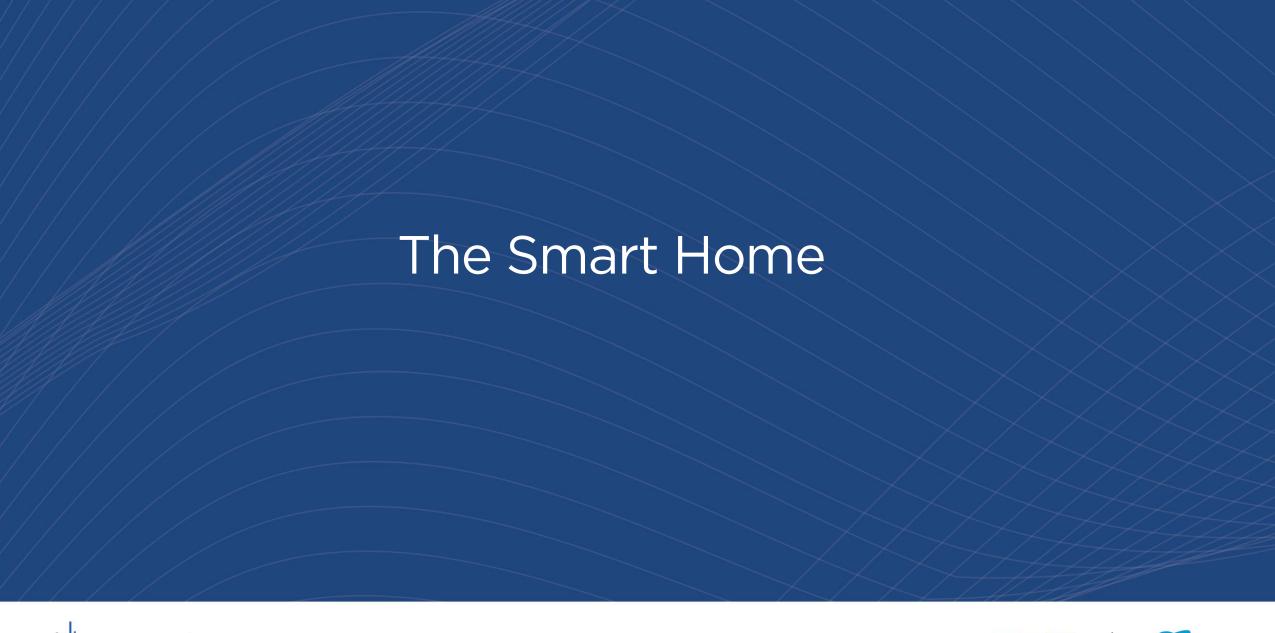
Top tasks requested while spending time with friends and family:









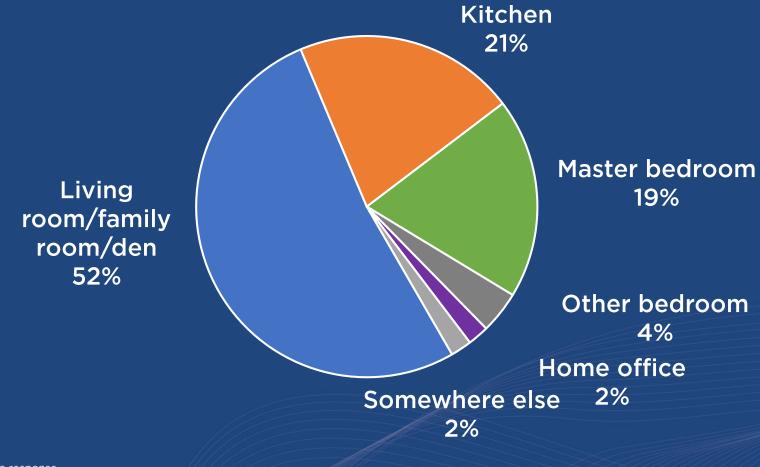








Where is your Smart Speaker typically located?

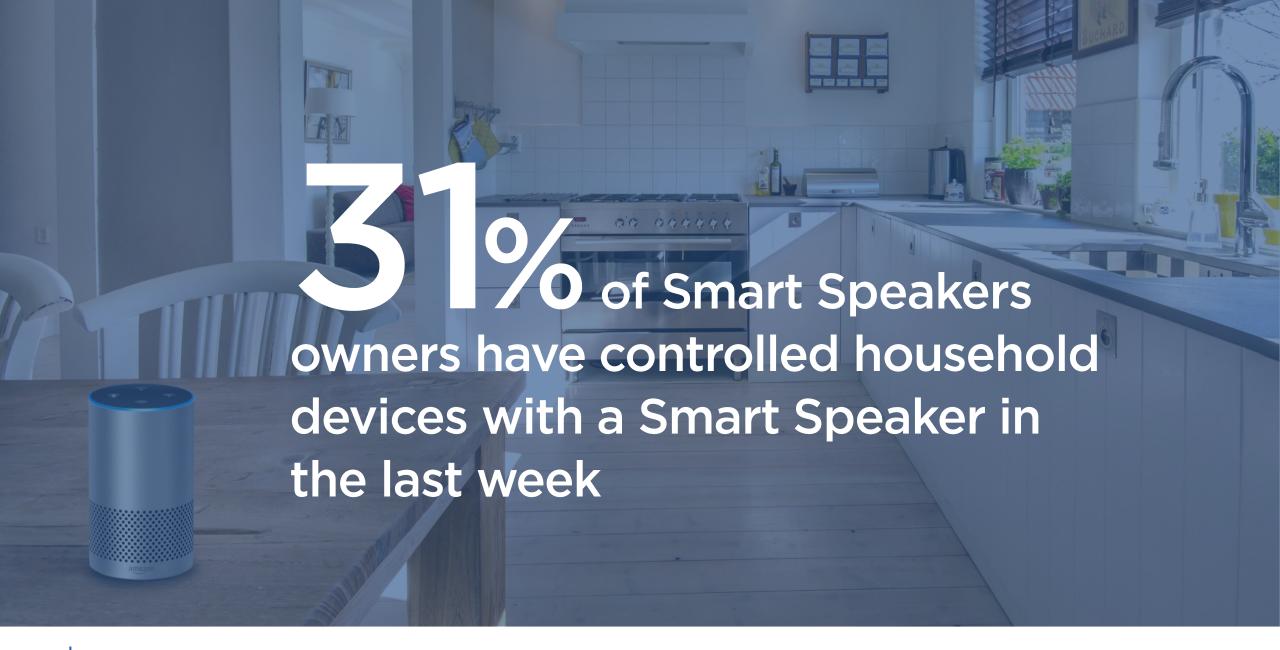










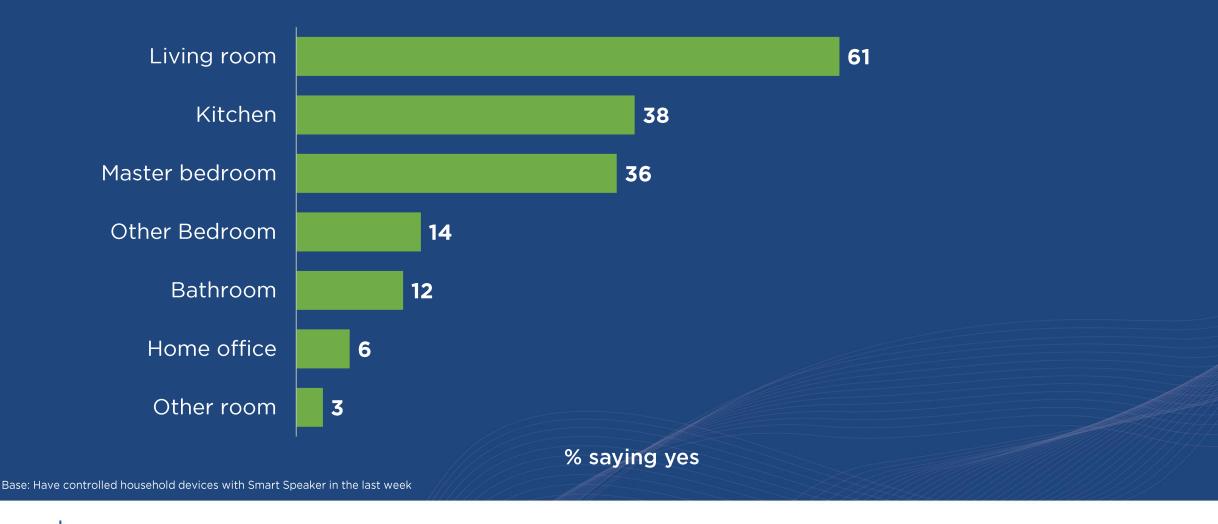








Where in the last week did you request your Smart Speaker to control household devices?

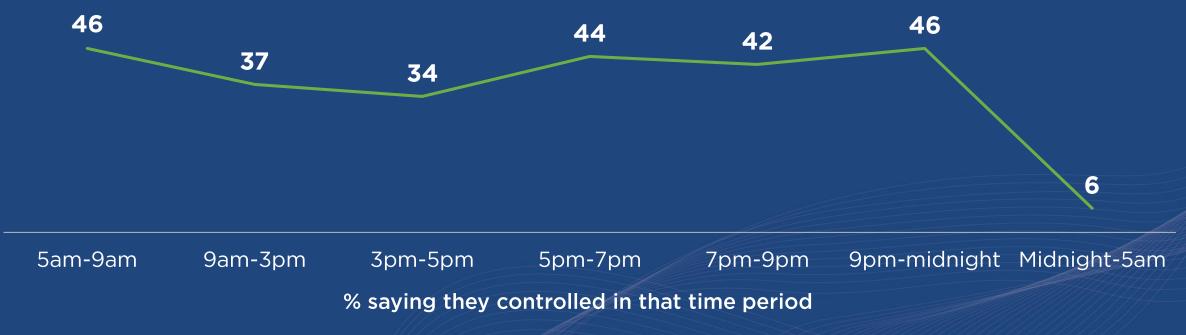








At what time in the last week did you request your Smart Speaker to control household devices?



Base: Have controlled household device with Smart Speaker in the last week (31%)















Purchasing behaviors and connecting with brands







Through your Smart Speaker, have you...?

5 %

Added an item to your cart so you could review it later for purchase

Researched an item you might want to purchase

29% 22%

Re-ordered an item you have previously purchased

Ordered a new product you have not previously purchased

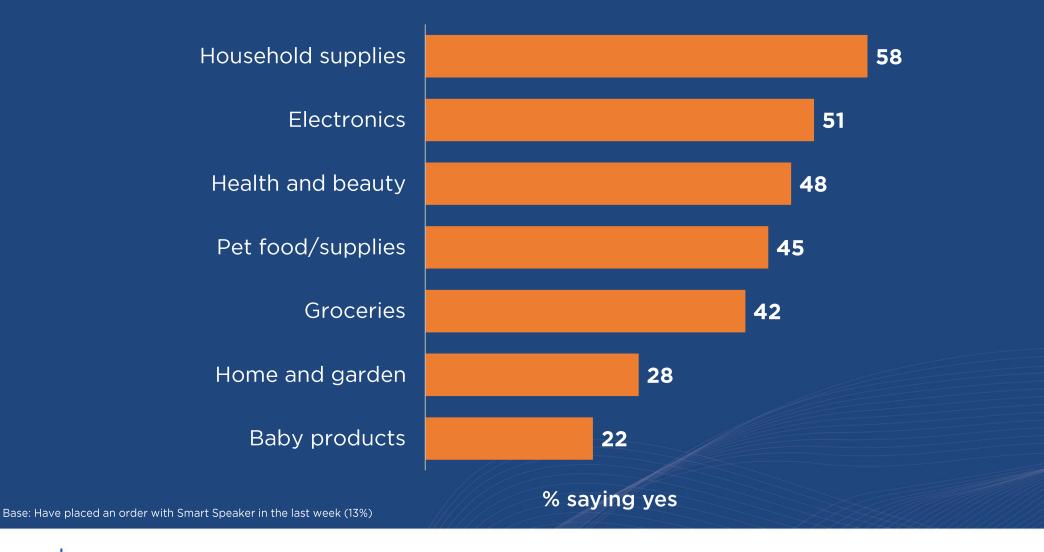
% saying yes







Which of these have you purchased using your Smart Speaker?

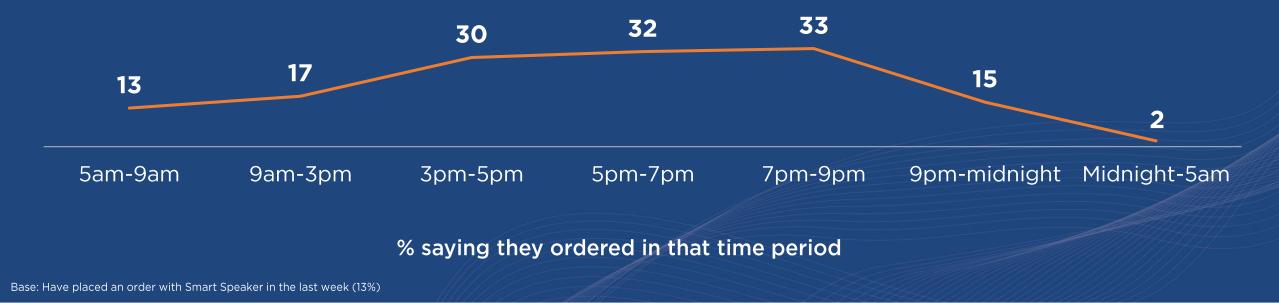








At what time in the last week did you order an item with your Smart Speaker?

















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